

FINAL Next Generation Press Release



News From:  
**CORFAC International**

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### **CORFAC International Names 12 Young Professionals to launch its Next Generation Initiative**

**Hollywood, FL (July 14, 2008)** – Approaching its 20<sup>th</sup> year as a nonprofit association of leading entrepreneurial and privately held commercial real estate service providers, **CORFAC International** has named 12 young professionals to an advisory council launching the *CORFAC Next Generation Initiative*.

The creation of the council is a move to facilitate the evolution of CORFAC International as an organization, adjust to changes in the industry and accommodate growth with CORFAC firms and their respective personnel. CORFAC International was established in 1989 and now has 68 member firms in the U.S., Canada and Mexico, plus an international strategic alliance with UK-based King Sturge to manage multi-market assignments globally.

“Our objective is to create and integrate the next generation of CORFAC firm brokers by actively involving them in CORFAC International. We want to insure our referral organization’s continued growth, viability and future success by developing future leaders,” said **CORFAC International President (2008) James J. Garibaldi**. Mr. Garibaldi is also Chief Executive Officer of **The Garibaldi Group/CORFAC International**, headquartered in Chatham, NJ.

#### **The CORFAC International Next Generation Advisory Council includes:**

- Aleks Trifunovic, The Klabin Company/CORFAC International  
Los Angeles, CA
- Kareem Barzegar, TRI Commercial/CORFAC International  
San Francisco, CA
- Michael Spain, Bradford Commercial Real Estate Services/CORFAC  
International -- Dallas, TX
- Wilson Covington, King Realty/CORFAC International  
Atlanta, GA

- Jason Lozano, Iowa Realty Commercial/CORFAC International  
Des Moines, IA
- Toby Nelson, The Garibaldi Group/CORFAC International  
Chatham, NJ
- Scott Savacool, The Sansone Group/CORFAC International  
St. Louis, MO
- Wes Koontz, Weber Wood Medinger/CORFAC International  
Cleveland, OH
- Brian Bruininks, The Andover Company/CORFAC International  
Seattle, WA
- Ken Kearns, Trinity Capital Advisors LLC/CORFAC International  
Conshohocken, PA
- Gregory Horne, Manekin LLC/CORFAC International  
Baltimore, MD
- Bryan Gray, Donohoe Real Estate Services/CORFAC International  
Washington, D.C.

According to **CORFAC International Vice President Jeff Graham, SIOR**, who is coordinating the initiative, the *Next Generation* plan emerged from the organization's 2006 strategic plan when it was determined that the commercial real estate organization would benefit from input by a select group of under-35, accomplished sales professionals and brokers. The first 12 named to the council represent a cross section of CORFAC firms and will offer advice on using best business practices, marketing and technology that most effectively integrates newer brokers into the industry and into CORFAC.

**Mr. Graham** said: "We are really proud of what we've been able to achieve in our 19 years as an invitation-only referral organization and our ability to attract many of the finest people in commercial real estate. The initial professionals in the *Next Generation Advisory Council* will help us celebrate our 20<sup>th</sup> year and carry on the traditions we've established that have created value for all of our clients." Mr. Graham is also President of **King Industrial Realty/CORFAC International**, based in Jacksonville, FL.

**About CORFAC International**

*Corporate Facility Advisors - CORFAC International is one of the largest commercial real estate services organizations in the world. CORFAC is comprised of privately held entrepreneurial firms serving more than 150 markets in The Americas and internationally through its UK-based King Sturge CORFAC International alliance. Founded in 1989 and headquartered in Hollywood, Florida, CORFAC selects its firms based on their professional integrity, industry leadership, market coverage and high standards of excellence. CORFAC boasts one of the highest percentages of brokers with designations in professional associations in the industry. Last year, CORFAC firms completed 9,594 commercial real estate transactions, encompassing 340 million square feet and valued at \$30 billion. For more information on CORFAC contact 954-923-6160, [info@corfac.com](mailto:info@corfac.com) or visit [www.corfac.com](http://www.corfac.com).*

